

4 Austria's Foreign Trade in Wine

4.1 Volume and Value of Austrian Wine Exports

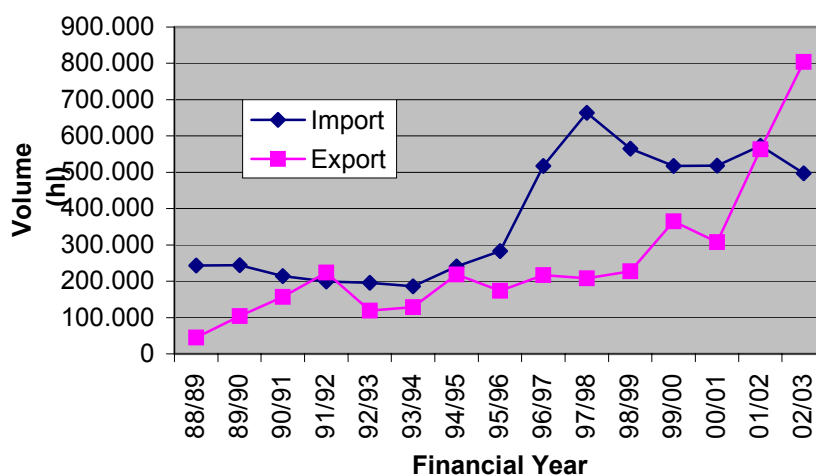
All of the EU related data from Statistics Austria is based exclusively on *Intrastat Reports*. European export countries are required to make an *Intrastat Report* to the EU first upon exceeding minimum gross sales (200,000 Euro minimum in Austria). These statistics do not include so-called car "boot" or "trunk" exports or small shipments and are therefore not exact. The minimum sales requirement for making an *Intrastat Report* varies from country to country.

Financial Year*	Import (hl)	Export (hl)
1985/86	274,321	45,223
1986/87	346,308	45,830
1987/88	367,010	35,179
1988/89	243,552	44,853
1989/90	244,191	104,115
1990/91	214,506	157,300
1991/92	199,196	223,599
1992/93	195,318	118,999
1992/94	185,819	128,694
1994/95	240,663	218,927
1995/96	282,552	173,950
1996/97	517,675	217,002
1997/98	664,124	208,101
1998/99	564,901	227,395
1999/2000	517,249	365,025
2000/2001	518,265	308,025
2001/2002	572,858	563,493
2002/2003	497,453	804,083

Until 1993/94: Nov 1 - Oct 31; as of 1994/95: Sep 1 - Aug 31

Source: Statistics Austria; "Balance of Supply" 2004

International wine import and export (bottled wine and cask wine) 1988/89 – 2002/2003



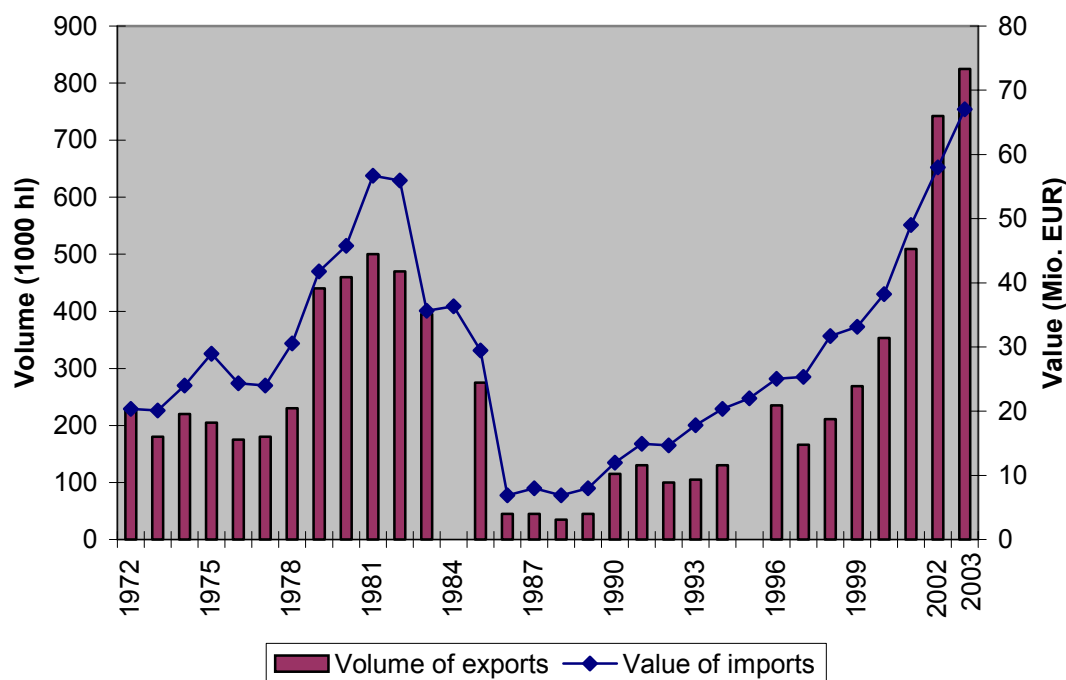
4.2 The 20 Major Export Countries for Austrian wine

Country of Destination	in 1000 €											
	2003	Rank	2002	Rank	2001	Rank	2000	Rank	1999	Rank	1998	Rank
Germany	46,439	1	41,987	1	33,857	1	28,500	1	25,588	1	32,614	1
Czech Republic	5,909	2	3,740	2	3,683	3	1,010	5	1,822	3	658	8
Switzerland	4,310	3	3,553	4	2,758	4	2,702	2	1,681	4	1,189	4
USA	3,943	4	3,618	3	4,272	2	2,057	3	1,858	2	1,070	5
Italy	1,566	5	1,761	5	571	8	448	9	1,355	5	11,006	2
Japan	669	6	627	7	632	6	525	7	764	6	984	6
Poland	665	7	213	13	299	15	169	16	396	10	429	10
Hungary	595	8	102	21	12	37	17	36	90	21	43	23
United Kingdom	553	9	313	10	598	7	354	11	268	13	276	14
Netherland	510	10	433	8	262	16	1,030	4	241	14	1,261	3
Liechtenstein	499	11	703	6	519	9	562	6	724	7	475	9
Canada	458	12	252	11	392	12	219	14	432	9	279	13
Sweden	426	13	366	9	406	10	394	10	716	8	697	7
Slovakia	417	14	176	16	1,058	5	506	8	138	17	34	25
Norway	255	15	159	18	170	17	219	13	118	18	83	19
France	212	16	185	15	333	13	142	17	89	22	98	17
Belgium	199	17	209	14	129	20	177	15	269	12	207	15
Taiwan	182	18	170	17	396	11	264	12	312	11	418	11
Finland	128	19	221	12	159	19	51	23	86	23	80	20
Denmark	104	20	111	19	163	18	63	21	105	19	407	12
Country of Destination	in Hektoliter											
	2003	Rank	2002	Rank	2001	Rank	2000	Rank	1999	Rank	1998	Rank
Germany	528,191	1	503,519	1	292,597	1	273,604	1	190,971	1	169,023	1
Czech Republic	193,889	2	152,682	2	154,789	2	40,409	2	55,144	2	16,942	2
Italy	27,713	3	50,742	3	1,743	7	1,432	9	1,190	10	11,019	3
Slovakia	18,999	4	11,987	4	45,774	3	17,798	3	3,103	5	98	24
Hungary	18,058	5	3,228	7	31	34	32	32	785	15	221	19
Poland	12,278	6	2,996	8	2,601	6	1,422	10	4,474	3	4,786	5
Switzerland	10,614	7	5,576	5	4,257	4	4,296	5	2,867	6	2,487	8
USA	6,364	8	4,388	6	3,257	5	2,809	6	2,322	7	1,537	10
Slovakia	2,306	9	67	33	3	55	9	48	5	52	19	36
Canada	2,237	10	494	17	642	15	519	14	2,001	8	791	12
Netherlands	1,276	11	1,176	10	639	16	7,133	4	535	17	5,570	4
Sweden	1,160	12	788	13	1,379	8	1,571	8	3,683	4	4,783	6
Japan	1,079	13	1,028	11	1,038	9	942	11	1,716	9	2,391	9
Norway	902	14	234	21	185	21	365	17	175	24	94	25
Lithuania	744	15	973	12	9	40	445	16	222	20	0	65
Belgium	698	16	760	14	257	20	716	13	919	13	773	13
Liechtenstein	680	17	1,273	9	740	12	1,635	7	1,085	11	930	11
Greece	593	18	628	15	2	57	0	73	49	35	49	27
France	572	19	505	16	673	13	151	21	182	23	237	17
United Kingdom	404	20	243	20	655	14	510	15	828	14	726	15

Source: Statistics Austria

4.3 Austrian Wine Exports – Long-term Prognosis

Austria's wine exports 1971 – 2003
(excluding sparkling wine)



Source: Statistics Austria

Comment:

According to Statistic Austria the results for 1995 are not conclusive, therefore a graph for that year is waived. The statistics for 1996 are also not completely sound and the results, particularly concerning geographic origins, can be seen only as approximations.